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SURPLUS LIST, SPRING 1916

J. B. WATKINS & BROTHER MIDLOTHIAN, VIRGINIA

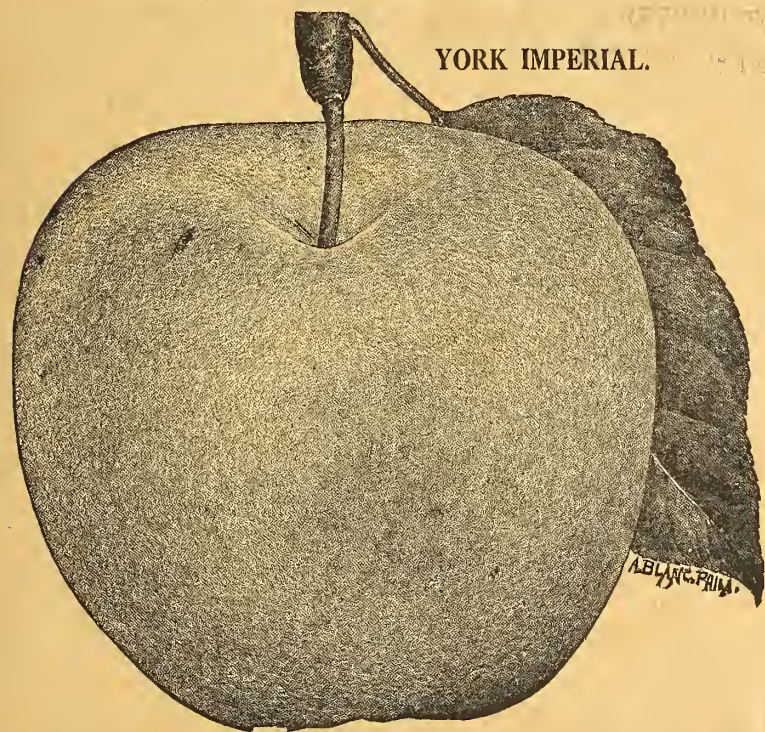
We employ no agents but sell directly to each customer, and find this spring we have a large and varied assortment of nursery stock on which we are willing to make the following low prices for SPRING OF 1916 ONLY.

Prices for next fall will be somewhat advanced on many things. This stock is all clean and in good condition, and most of it will be dug fresh for each order.

Our nurseries are annually inspected by the State Entomologist and his certificate of freedom from disease will accompany each shipment.

Shipments may be made in February, March and up to the 10th of April for most nursery stock. Strawberries and some other things can be shipped later.

In addition to this list, which only includes articles of which we have a surplus, we have a large general assortment of nursery stock described and priced in our Descriptive Catalogue which will be sent on application, but there will be no reduction on any stock not included in this surplus list. All stock herein named will be sold under the terms and conditions named in our descriptive catalogue. Those desiring to purchase should write for catalogue.



YORK IMPERIAL.

FROM
J. B. Watkins & Brother
Midlothian, Va.



Prof. F. R. Lusk

Washington

D.C.

Yapt. Apr.

SPECIAL OFFER.

Our terms are cash before shipment on all items named in this Surplus List, and where orders are selected wholly at single and dozen rates named in this list, amounting to more than \$5.00, and accompanied with cash before shipment, we agree to prepay freight or express at our option. Purchaser to give us name of his nearest freight and express office so we may send the cheapest way.

Small fruit, such as strawberries, raspberries, blackberries and grape vines, may be included in this offer at their 100 rate.

We do not prepay freight on evergreens with balls of earth. On all orders selected at 100 or 1,000 rate, the purchaser must pay express or freight. We pack and f. o. b. cars here at these prices.

In writing your order be sure to make out the order on a separate sheet of paper from your letter, giving shipping directions on the sheet with the order. This is very necessary in order to prevent mistakes in packing.

Apples, 2-year and 3-year, 5 to 7 ft., well branched, at 20c. each; \$2.00 per dozen; \$15 per 100.

Apples, 2-year, 3 and 5 ft., 15c. each; \$1.50 per dozen; \$12 per 100.

Early Harvest—medium, yellow—June.

Sweet June—rather large, yellow—June.

Red June—medium, dark red.

Summer Queen—large, striped—August.

Early Strawberry—medium, red—June.

Early Ripe—rather large, yellow—July.

Gravenstein—medium, striped—August.

Maiden's Blush—medium, yellow, red cheeked, August.

Perkins—medium, yellow, highest quality, the best summer apple—August. (Price, 25c.)

J. M. May—offered for the first time; a new variety of great promise. Exceedingly large, striped, good quality—September. Price, 50c. each.

Grimes Golden—medium, yellow, fine quality, September.

Bonum—medium, dark red, very prolific—September.

Wood's Favorite—above medium, yellow—September.

Fall Cheese—large, flattish, red—September.

Baldwin—large, red—early winter.

Albemarle Pippin—large, yellow—late winter.

Delicious—A new and promising sort, large, striped, fine quality—early winter. Price, 25c. each.

Gano—large, darker red than Ben Davis—winter.

Huntsman's Favorite—medium to large, good quality and a good keeper—winter.

Jonathan—medium, dark red—late fall.

King David—large, dark red, fine quality. This sort fruited freely on 3-year trees last fall and kept well.

Lowry—medium, dark red, good keeper—winter.

Mammoth Black Twig—large, dull red, good keeper—winter.

Northwestern Greening—large, greenish yellow—winter.

Northern Spy—large, striped—early winter.

Rome Beauty—large, red striped—winter.

Stayman's Winesap—large, red, fine quality—winter.

Winter Banana—very large, yellow, with blush. Winter.

Wolf River—very large, striped—winter.

Winesap—old standard.

McIntosh Red—medium to large, good keeper.

Yellow Bell Flower—medium, yellow—winter.

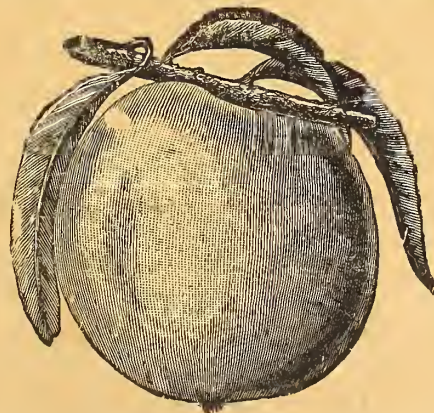
York Imperial—standard winter sort.

Nansemond Beauty—medium, red—winter.

W. S. Paradise—large, yellow with blush—early winter.

Sheep's Nose—medium, oblong; an old sort of high quality. 25c.

The above apple trees are grown mostly from scions taken from the best bearing orchards in the State. Of the following sorts we can do extra large, high-headed, three-year trees: Albemarle Pippin, Baldwin, Lowry, Mammoth Black Twig, Stayman's Winesap, Winesap, York Imperial, at 25c. each; \$20.00 per 100.



PEACHES—General assortment, giving a good succession of ripening from June to October.

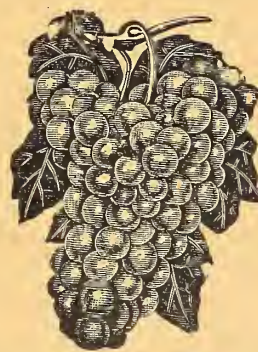
One-year trees, 3 to 5 feet, 20c. each; \$2.00 per dozen; \$12.00 per 100; 2 to 3 feet trees of most sorts at 10c. each; \$1.00 per dozen; \$6.00 per 100.

PEARS—General assortment—2-year and 3-year trees, 4 to 6 feet, at 40c. each; \$4.00 per dozen.

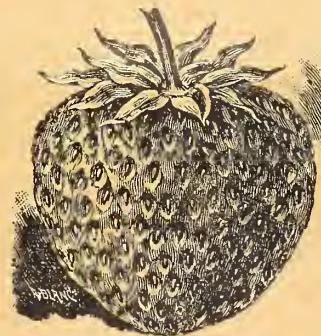
Keifer—one of the hardiest and heaviest bearers of all pears, 5 to 7 feet, at 25c. each; \$2.50 per dozen; \$16.00 per 100.

Keiffer—extra large trees, bearing size, 3 and 4-year, at 50c. each; \$5.00 per dozen.

CHERRIES—Extra nice lot of trees on Mazzard roots, which are far superior to those usually sold on Mahaled roots. These will transplant better and live longer; 4 to 6 ft. branched, 50c. each; \$4.00 per dozen.



CONCORD GRAPES—3-year, strong, 10c. each; 75c. per dozen; \$5.00 per 100. These will bear some fruit the first year.



STRAWBERRIES—St. Louis, fruit large, extra early, less acid than any other early sort.

Lady Thompson—medium early, ripening during a long season, and is extremely hardy and prolific.

William's Favorite—very large, one of the latest; does not begin to bloom until some of the other sorts begin to ripen.

The above three varieties will give a succession of ripening for about five or six weeks. 20c. per dozen; 40c. per 100; \$3.50 per 1,000.

ST. REGIS Everbearing Raspberries—This variety has proven to be one of the best red sorts, producing a heavy crop of fruit in the spring, and in July the new canes begin to bear at the tips and bear heavily until frost. Berries are large and of fine quality. Price, 80c. per dozen; \$4.00 per 100.

ASPARAGUS—Extra strong; 75c. per 100; \$5 per 1,000.



SHADE TREES.

Silver Maple—one of the most rapid growing of all the maple family; leaves silver on the under side—8 to 10 feet, 40c. each; \$4.00 per dozen; 10 to 12 feet, 50c. each, \$5 per dozen. 10 to 12 feet, extra large, 2 inches and up in diameter, 75c. each; \$7.50 per dozen.

Norway Maple—The most symmetrical, round-head, permanent, dense shade tree; bodies are rather crooked when young, but grow straight with age. 8 to 10 feet, 60c. each; \$6.00 per dozen; \$40.00 per 100; 10 to 12 ft. 75c. each, \$7.50 per dozen, \$50.00 per 100.

Sugar Maple—One of the best permanent trees for street or lawn; an upright, symmetrical grower; bodies always straight. 8 to 10 ft., 60c. each; \$6.00 per dozen; \$40.00 per 100. 10 to 12 feet, 75c. each; \$7.50 per dozen; \$50.00 per 100.

China Trees—This tree is very similar to the Texas Umbrella, except it is an upright, spreading, fast grower. 7 to 10 feet, about 1 1/2 to 2 inches in diameter, 3 years old, 50c. each; \$4.50 per dozen.

American Hornbeam—Where a large tree is not wanted this fills the bill. A good compact grower, suited to either damp or dry location. 8 to 10 feet, 50c. each; \$5.00 per dozen.

Carolina Poplar—The fastest growing of all the shade trees; will give shade sooner than any other, 10 to 12 feet, 40c. each; \$4.00 per dozen. 8 to 10 feet, 25c. each; \$2.50 per dozen; \$18.00 per 100.

Red Bud, or Judas Tree—A beautiful tree with shining foliage, and in spring is covered with pink flowers before the leaves come; extremely hardy, and one of the best of our native trees where large trees are not wanted. It also makes a good hedge, as the branches can be bent and twined into each other. 6 to 8 feet, 40c. each; \$3.50 per doz.; \$20.00 per 100.

NUT TREES.

American Black Walnut—Too well known to need description, but should be planted on account of the abundance of nuts it produces. It succeeds on almost any soil; grows rapidly and makes a very good shade tree. 6 to 8 feet, 50c. each; \$5.00 per dozen; 8 to 10 feet, 60c. each; \$6.50 per dozen.

Butternut—Grows quite rapidly; kernels not as large as the black walnut, but very nutritious. 6 to 8 feet, 50c. each; \$5.00 per doz.

Japanese Walnut—Shell thicker than English walnut; bears in great clusters even on nursery trees. 5 to 6 feet, 50c. each; \$5.00 per dozen.

HARDY FLOWERING SHRUBS.

Deutzias—These shrubs grow into a nice bush six to eight feet high, and are literally covered with showy bell-shaped flowers in May and June. 3 to 5 feet, 25c. each; \$2.50 per dozen.

Crenata fl. pl., double white, tinged with rose.

Scabra—single white, large flowers.

Waterer—double white with outer petals pinkish.

Weigelas—These shrubs are in bloom in May and June; are almost hidden with a profusion of blossoms. 3 to 5 feet, 25c. each; \$2.50 per dozen.

Arborea Grandiflora—white with but little pink.

Eva Rathke—dark crimson.

Isoline—white, slightly pink with yellowish eye.

Mme. Billard—white and pink mixed.

Mme. Dauvesse—pink and white mottled.

purpurea—purplish pink.

Grandiflora Alba—white, handsome.

Rosea—pink and white.

Forsythias—Golden Bell—These shrubs are covered with bright yellow blooms very early in the spring, before the leaves come. It is one of the earliest of all shrubs to bloom. Price, 3 to 5 feet, 25c. each; \$2.50 per doz.

Intermedia—dark green shining foliage.

Suspensa—drooping habit.

Sieboldi—trailing habit.

Virivissima—striking foliage.

Hardy Everblooming Hydrangea (Hills of Snow)—This is one of the most valuable shrubs of recent introduction. Entirely hardy. Begins to bloom latter part of May and continues throughout the summer; large white flowers at the ends of the branches—four or five times as large as snowballs. Should be in every collection. Strong field-grown plants, 25c. each; \$2.50 per dozen.



Hydrangea paniculata grandiflora

Spireas—3 to 4 feet, 25c. each; \$2.50 per doz.; 2 to 3 feet, 15c. each; \$1.50 per dozen.

Van Houtti—pure white flowers; one of finest varieties; blooms in May in large clusters all along the stems; very slender twigs; makes a beautiful individual shrub.

Reevesiana—charming shrub; round clusters of white flowers.

Golden-Leaved—an interesting variety of yellow foliage and whitish flowers in spring.

Dwarf—These grow almost constantly from spring to late summer, rarely getting over three feet high. Price, 12 to 18 inches, 25c. each; \$2.50 per dozen.

Collosa Alba—white flowering sort, blooms all summer.

Collosa Rubra—similar to the above with deep red flowers.

Anthony Waterer—dark crimson flowers; blooms the whole summer and makes a beautiful hedge or individual plant.

The following **Spireas** have large trusses of flowers (in panicles) at the tips of the branches, and bloom throughout the summer and fall. 3 to 4 feet, 25c. each; \$2.50 per dozen.

Douglasi—deep pink flowers 4 to 8 inches long.

Nobleana—light pink flowers 4 to 6 in. long.

Crape Myrtle—We have a very large supply of this, especially of the lavender pink sort. 4 to 5 feet, 30c. each; \$2.50 per dozen; 3 to 4 feet, 25c. each; \$2.25 per dozen. We can furnish these trimmed in tree form, 5 to 7 feet, at 40c. each. They make handsome little trees.

Althea—Rose of Sharon—Should be in every collection. They bloom in July, August and September when flowers are scarce. 4 to 6 feet, 25c. each; \$2.50 per dozen; 2 to 3 feet, 15c. each; \$1.50 per dozen.

Boule de Feu—double, hed.

Compte de Haimont—double, pink.

Duc de Brabant—large, dark rose.

Leopoldi—double, flesh color.

Pompone Rouge—double, red.

Privet—California—Well-known hedge plant. 2-year, 12 to 18 inches, \$1.25 per 100; \$10.00 per 1,000. 18 to 24 inches, heavily branched, \$2.00 per 100; \$15.00 per 1,000. 24 to 30 inches, \$2.20 per 100; \$17.00 per 1,000; 3 to 4 feet, \$3.00 per 100; \$25.00 per 1,000.

Amor River—Most popular evergreen hedge plant, well branched, 12 to 18 inches, \$2.00 per 100; \$15.00 per 1,000; 18 to 24 inches, \$2.50 per 100; \$20.00 per 1,000. Heavily branched, 4 to 6 feet, should be cut back to 2 feet before shipping, will make a hedge at once, planted 6 inches apart. Price, \$4.00 per 100; \$30 per 1,000.



Spruce—Norway—Makes a beautiful individual tree, or when planted thick makes a nice hedge which can be trimmed back to any desired height. These should be shipped with earth burlapped to the roots, which goes far towards assuring their living, for which an extra charge of 10c. per tree will be made. Trees 2 to 3 feet, 50c. each; \$5 per dozen; 3 to 4 feet, 60c. each, \$6.00 per dozen; large specimens, 5 to 6 feet, \$1.50 each; \$15 per dozen.

Magnolia Grandiflora—This is the grandest of all the native broad-leaf evergreens. Flowers large and fragrant. These trees should be shipped with earth burlapped to the roots and before planting should be defoliated. 6 to 8 feet, blooming size, \$2.00 each; \$20.00 per dozen; 5 to 6 feet, also blooming size, \$1.50 each; \$15.00 per dozen. If shipped with earth add 20c. each for burlapping.

Gardenia or Cape Jasmine.—These are nearly hardy; will stand an ordinary winter in this section. In the southern section of the State it grows to be a beautiful evergreen shrub, blooming throughout the summer and fall. Flowers very fragrant. Field grown plants 16 to 20 inches, 35c. each; \$3.50 per dozen.

VINES AND Creepers—Field Grown.

Purple Wistaria—Strong plant, 25c. each.

Virginia Creeper—One of the finest vines for covering walls. Price, 25c. each; \$2.00 per dozen.

English Ivy—Strong field-grown plants, 20c. each; \$2.00 per dozen; \$12.00 per 100.

PERENNIALS—Field Grown.

Iris—Mixed German.—In three or four beautiful colors. These are of easy cultivation and profuse bloomers; 10c. each; \$1.00 per dozen.

Yucca, or Rock Lily—Strong, 4-year old blooming plants, 25c. each; \$2.50 per dozen.

Sweet William—Rich variety of colors, beautifully marked; mixed colors, 10c. each; \$1 per dozen.

Double White Hollyhocks—Hardy field-grown plants, 10c. each; \$1.00 per dozen. We offer only this color.

ROSES.

Teas, Hybrids, Climbers and Moss Roses.

We wish to call special attention to our extra fine lot of two-year field-grown roses. These should be planted before the 10th of April to do well. Price, 25c. each; \$2.75 per dozen.

GREENHOUSE DEPARTMENT.

The plants named below will not be ready for delivery until the latter part of April. Do not confound Greenhouse plants with hardy nursery plants. No order accepted in this department for less than one dollar.

ROSES.—We can offer roses on their own roots from 2 1/4 inch pots, of nearly all the varieties in our descriptive catalogue; good, strong plants. These roses will be shipped with earth to the roots by express if desired, or can be sent by mail with the earth shaken out, at 10c. each; \$1.00 per dozen. If to be sent by mail add 5c. per dozen for postage and packing. These roses will bloom in a few weeks after being planted.

Asparagus Plumosa.—Lace-like climbing plants foliage resembling maiden hair fern in grace and daintiness. If put in large pots or jardinières will climb up over doorways or windows, and in winter can be taken in and twined around windows inside a room that will not freeze much during the winter. They are not very susceptible to cold; will live many years. Strong plants, beginning to run, from 4-inch pots, 25c. each.

Cyclamen—A charming bulbous rooted plant, with beautiful foliage and rich colored flowers of white, pink and crimson. Makes a beautiful jardiniere plant for tables. Should have some shade in summer and not allowed to freeze in winter. In a warm room will bloom all winter. From 4-inch pots, 25c. each. Either color desired.

Carnations.—From 3-inch pots. Large, strong blooming plants. These will not stand the winter outdoors; will bloom throughout the summer and should be housed as the weather gets cold. Price, 25c. each.

C. Matchless—large, pure white, of perfect form and substance, free blooming and delightful fragrance.

C. Gloriosa—a variety with fragrant pink flowers; very attractive.

Gardenias, or Cape Jasmine.—From 3-inch pots. These are nearly hardy; will stand an ordinary winter in this section and bloom after attaining some size. In the southern section of this State it grows to be a beautiful evergreen bush, blooming throughout the summer and fall. Unusually fragrant. Price 15c. each.

Aebelia Grandiflora.—A most charming broad-leaf evergreen shrub; graceful, drooping stems covered with dark green foliage which in winter assumes a metallic sheen. From the last of May until frost the plant is nearly covered with tubular white flowers in clusters. Very striking both in summer for its flowers and in winter for its foliage. Entirely hardy. Very rare. Price, from 2 1/4-inch pots, 25c. each.

Euonymus.—From 3-inch pots, well rooted, 15c. each; \$1.50 per dozen.

Euonymus Japonica—A most attractive broad-leaf evergreen shrub; grows finally to the height of 10 or 12 feet, and after several years, in addition to its green foliage, has quantities of red berries shining through the green leaves in winter.

Euonymus Argentea—This is also a beautiful variety; bright silvery green foliage.

Euonymus Media Pictis.—Another beautiful evergreen; large leaved sort; leaves are green and gold mixed. Very showy.

Hydrangeas.—The following half-hardy sorts require protection in winter in this latitude. In Norfolk, along the Eastern Shore and further south they require no protection. These are the sorts usually grown in tubs or jardinières; are almost continuous bloomers, and the color of the flowers is somewhat dependent upon the soil in which they grow. Plants of the following, from 3-inch pots, ready for delivery about the last of April—Price, 20c. each; \$2.00 per dozen.

Hydrangea Japonica—A splendid sort with pink flowers.

Thomas Hogg—Old standard sort, with large white flowers.

Otaksa—An old variety with immense pink flowers.

Cyanoclada—This is a new variety, with reddish bark, large leaves and pink flowers.